

AIR FLEET

PRIVATE CLIENT
AIRCRAFT MANAGEMENT





AIR FLEET private aviation specialists are totally committed to excellence, nothing less, with the skills to be effective in today's environment and to the highest possible standards of customer service, safety, security and quality management.

A small, dedicated and uncompromising team of professional administrators, pilots and engineers based across the globe, each with extensive experience over many years of successfully managing key aspects of complex multi-faceted commercial flight operations in all environments.

The team has experience in the ownership, management, operation and maintenance of all principal Airbus, Boeing, Bombardier, Citation, Embraer, Falcon, Gulfstream and Hawker models, together with all Agusta, Bell, Eurocopter and Sikorsky helicopters, and been engaged in global VIP and corporate aviation at the highest level since the early 'eighties.

PRIVATE CLIENT AIRCRAFT MANAGEMENT

AIR FLEET expertly handles all matters relating to the safe, professional, regulatory compliant and efficient operation of your aircraft, including:

- Flight operations and maintenance management to highest quality ethos
- Flight and cabin crew assessment, vetting, selection and employment
- Initial and re-current crew flight training, safety and emergency training, service training
- Cover for scheduled crew leave and illness
- Maintenance to OEM criteria and beyond, employing highest airline standards
- Timely scheduling of maintenance, providing maximum aircraft availability to the owner
- Safe flight dispatch, documentation, continuous flight-watch down route
- Airline-standard operating manuals and Standard Operating Procedures (SOPs)
- Safety Management System (SMS)
- Comprehensive security programme
- VIP on-board service, gourmet flight catering and on-board amenities
- Base and outstation fuel and handling arrangements
- Diplomatic clearances, airport slots
- Concierge service and additional ground arrangements
- Fleet insurance, contract fuel, training and other benefits
- UK CAA (EASA), US FAA, Bermuda, Cayman and Isle of Man registries
- Independently audited
- Optional AOC charter capability as potential cost-offset
- Complete management of costs within agreed budgets
- Discretion and security a constant priority
- Personal point of contact 24/7 (in preferred language)
- Detailed monthly reporting and full accounting transparency

HELICOPTER OPERATIONS

- Dedicated and expert rotary operations team

BASES WORLDWIDE

- Global operations support for remote basing to meet precise client needs
- Flight operations across all continents and time zones
- Solid working relationships over many years with key service providers

THE DIFFERENCE

- We understand that every client has precise personal requirements
 - Attention to detail in all areas
 - Working with you as your own private flight department
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AIRCRAFT SELECTION & SOURCING

AIR FLEET provides clients an unparalleled expertise in professional evaluation, selection, sourcing, acquisition and trading of VIP and corporate aircraft, ensuring total confidence and peace of mind. Members of our core in-house team have successfully managed multiple transactions through to completion, including new Airbus and Boeing orders and deliveries, VIP airliner conversions, all principal corporate jet types including in particular Bombardier, Falcon and Gulfstream types, mid-size jets, turboprops and helicopters, in fact well over 200 aircraft of all types over more than 25 years.

The team has comprehensive knowledge, understanding and experience of the particular characteristics, performance and operational considerations associated with each type, having operated each in day-to-day service in both private and commercial sectors. We constantly track every jet aircraft and helicopter on the global market to ensure up-to-date information on trends, availability and status, with typically up to 10-12% of the global corporate fleet being offered, either openly or discreetly, at any time. Particular focus is on aircraft on the discreet market, not otherwise advertised or otherwise known to be available, and the onward sale of pre-contracted new aircraft advance delivery positions. When acquiring on your behalf, we are able to move through the market protecting your anonymity and without causing ripples or alerting sellers to an active purchaser, also, operating under an exclusive and fully transparent fixed fee mandate, with ability to independently and impartially review individual candidate aircraft histories, current technical condition and value, identifying 'best buys'.

Aircraft disposals are also handled as your exclusive agent, undertaking global marketing and carefully filtering enquiries, arranging demonstration flights and technical inspections, while in parallel assisting qualified buyers source finance, refurbishment and training solutions to ensure a smooth and trouble-free transaction.

Aircraft Definition and Selection:

- A review of your needs, identifying the optimum aircraft to meet your precise requirements

Survey and Acquisition:

- Complete project management
- Evaluation and comparison of competing aircraft
- Discreet handling of conditional offer documentation
- Escrow arrangements through bonded escrow agents
- Thorough technical survey and paper-trail audit
- Overseeing proper transfer of title in relevant jurisdiction
- Flight test and technical acceptance

Registration & Licensing:

- Registration of aircraft in new jurisdiction
- Licensing and regulatory matters
- Insurance, legal and finance matters

Interior and Exterior Refurbishment:

- Design, certification and refurbishment of interior to new owner requirements
- Avionics and equipment upgrades
- Security and electronic countermeasures systems
- Communications & entertainment system upgrades
- Project management of refit and refurbishment on-site
- Exterior livery change
- Quality control and budgetary oversight

Crew Selection, Appointment and Training:

- Definition of qualifications, experience and personal attributes required
- Short listing, interview, flight assessment and selection
- Terms of employment and reference
- Coordination of additional and recurrent training requirements

Maintenance Contractor Qualification and Selection:

- Determination of optimum maintenance base
- Review, audit and selection of maintenance contractors

Preparation of Operational Manuals and Procedures:

- Establishment of defined best practise procedures

Hangarage, Spares Support, Fuel Contracts:

- Contracted secure hangarage at base of operation
- Spares support and 'power-by-the-hour' contracts
- Fuel contracts

Security Risk Assessment and Measures:

- Evaluation of risks; incorporation of recommended procedures
- Associated special measures



AIR FLEET

... Setting the standard, arriving and departing discreetly and securely every minute of each day at almost all the world's airports ...

AIR FLEET OPERATIONS LIMITED

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